



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 01

CTC
Market Report
• Strong demand.
• Assams maintaining quality sold at firm to occasionally dearer rates. Remainder around last and irregularly easier.
• Nominal weight of Cachars sold readily .

Buying Analysis
• Western India : Active
• Hindustan Unilever : Good Support TCPL : Operated
• Exporters : Some enquiry on larger brokens

Orthodox
Market Report
• Strong demand.
• Clean well made whole leaf irregular around last. Remainder irregular and at times lower following quality.
• Larger brokens sold at fully firm rates. Smaller brokens and fannings irregular around last. Cleaner secondaries sold readily.

Buying Analysis
• Middle East : Active.
• CIS: Good Support.
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DUST
Market Report
• Strong demand.
• Liquoring Assams around last and occasionally dearer with quality. Mediums followed a similar trend.
• Few Cachars sold around last.

Buying Analysis
• Hindustan Unilever : Active . TCPL : Operated
• Western India : Good support on liquoring lines
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Good demand.
• Whole leaf grades readily sold in line with quality except a few reprinted lots which witnessed withdrawals. Greenish brokens and fannings readily absorbed while the remainder sold at lower levels.
• Local and Other Internal : Main stay of the market. Exporters - Fair Support.

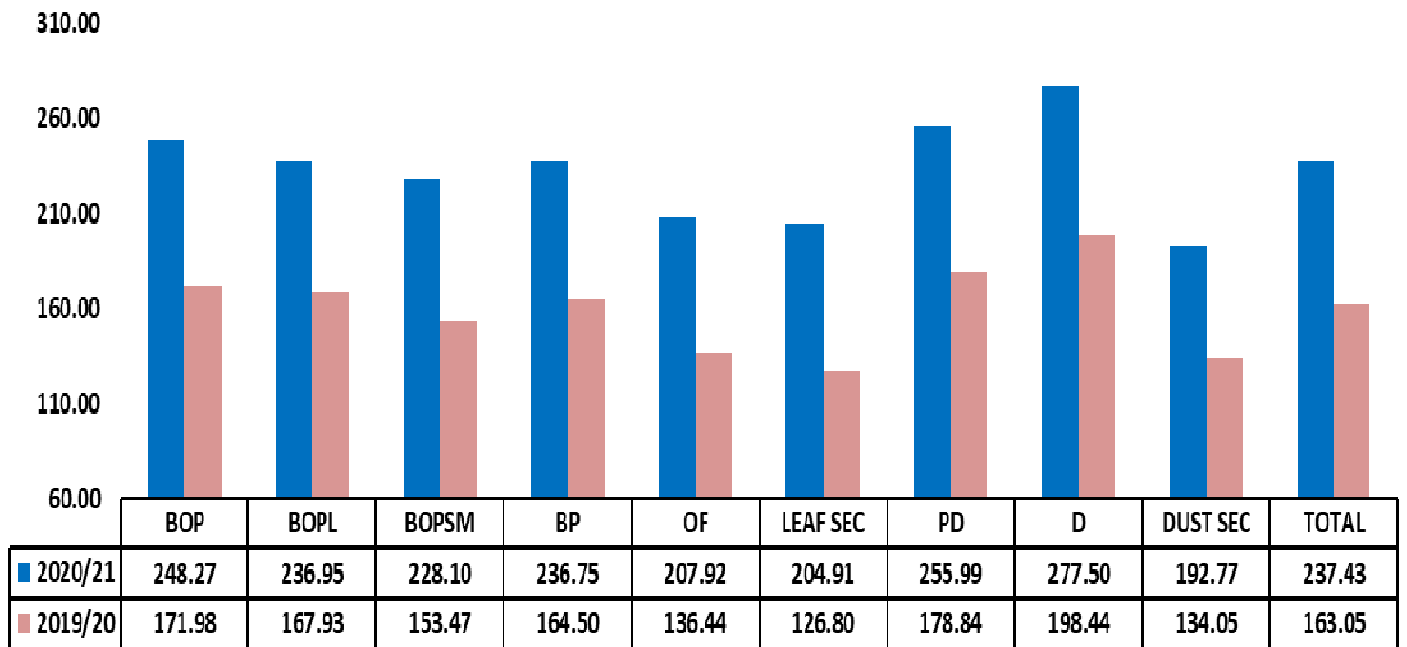
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 01		
	SALE 01	SALE 52	+/-	SALE 01	SALE 52	+/-	2020/21	2019/20	2018/19
CTC LEAF	183.73	186.03	-2.30	141.04	149.37	-8.32	233.72	159.29	159.02
DUST	182.69	189.56	-6.87	153.21	163.86	-10.65	246.24	172.99	170.89
TOTAL	183.47	187.05	-3.57	143.66	152.93	-9.27	237.43	163.05	162.71
ORTHODOX	215.74	220.06	-4.31	181.00	183.66	-2.66	263.45	223.88	211.35
DARJEELING	252.98	269.85	-16.87	234.53	192.46	42.08	354.78	331.35	440.42
ALL TEAS	190.76	195.24	-4.47	152.40	159.23	-6.83	245.73	180.08	174.66

KOLKATA AUCTION AVERAGES

SALE	49	50	51	52	01	02
CTC LEAF	2020/21	171.61	171.68	180.41	186.03	183.73
	2019/20	151.58	148.47	149.52	149.37	141.04
DUST	2020/21	188.72	188.69	191.63	189.56	182.69
	2019/20	167.79	167.94	169.12	163.86	153.21
TOTAL	2020/21	176.11	176.24	183.61	187.05	183.47
	2019/20	155.35	153.19	154.69	152.93	143.66
ORTHODOX	2020/21	226.13	223.37	218.73	220.06	215.74
	2019/20	202.50	199.09	195.06	183.66	181.00
DARJEELING	2020/21	292.38	262.89	269.28	269.85	252.98
	2019/20	212.63	236.92	230.99	192.46	234.53

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 01



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 01

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1236637.7	317.55	1629307.0	287.86	FBOP	4594185.1	276.01	4902458.8	241.85	GBOP1/FBOP1	1719705.9	182.52	2454147.2	114.24
TGFOP	2421882.2	309.76	2952032.3	268.26	GFBOF	1747314.0	270.19	2510594.2	245.58	BOPF/GOF/FOF	2470063.8	205.56	2923657.4	179.31
GFOP	1397874.8	283.20	1969682.5	253.95	GBOP	2208502.7	267.37	3249544.4	230.34					
FOP	1354047.1	247.45	1940364.6	185.61	BPS	678763.7	278.24	798780.8	224.69					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	23,67,316	20,68,608	185.69	13%	21,18,568	18,31,012	186.82	14%	5,12,46,808	3,76,24,138	236.84	27%
FANNINGS	5,22,880	4,79,491	188.60	8%	5,28,747	4,69,859	198.47	11%	1,46,28,732	1,05,14,033	234.38	28%
LEAF SEC.	2,28,122	2,12,869	153.77	7%	2,17,407	1,97,110	149.06	9%	50,68,453	43,25,847	204.91	15%
LEAF TOTAL	31,18,318.2	27,60,968.2	183.73	11%	28,64,721.4	24,97,980.8	186.03	13%	7,09,43,993.9	5,24,64,017.9	233.72	26%
DUST	7,46,908	6,27,828	203.24	16%	8,14,585	6,83,718	211.35	16%	2,11,43,295	1,58,17,701	267.62	25%
DUST SEC.	3,74,713	2,93,730	138.76	22%	4,06,681	3,24,182	143.60	20%	83,99,882	63,25,178	192.77	25%
DUST TOTAL	11,21,621.5	9,21,558.6	182.69	18%	12,21,266.0	10,07,899.8	189.56	17%	2,95,43,177.1	2,21,42,879.1	246.24	25%
TOTAL	42,39,939.7	36,82,526.8	183.47	13%	40,85,987.4	35,05,880.6	187.05	14%	10,04,87,171.0	7,46,06,897.1	237.43	26%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,43,570	3,02,814	236.38	12%	3,86,492	3,35,054	242.56	13%	1,18,45,324	1,00,22,166	288.87	15%
BROKENS	4,70,570	4,37,459	229.20	7%	5,16,277	4,76,071	231.36	8%	1,42,32,507	1,18,21,498	270.57	17%
FANNINGS	1,07,606	1,00,093	158.31	7%	1,10,554	96,476	155.87	13%	33,45,815	26,90,499	204.00	20%
SECONDARY	1,05,636	1,04,313	154.51	1%	96,196	94,735	149.06	2%	22,68,394	20,95,152	178.01	8%
ORTH. TOTAL	10,27,382.5	9,44,678.2	215.74	8%	11,09,518.3	10,02,336.7	220.06	10%	3,16,92,040.8	2,66,29,315.1	263.45	16%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	27,667	25,003	334.20	10%	31,023	23,788	381.28	23%	12,08,326	5,81,421	552.54	52%
BROKENS	11,368	9,475	249.20	17%	12,083	11,512	227.91	5%	5,40,165	3,76,152	230.68	30%
FANNINGS	27,776	17,738	140.50	36%	26,926	16,153	135.65	40%	6,96,854	3,90,953	180.06	44%
DARI. TOTAL	66,811.6	52,216.2	252.98	22%	70,031.8	51,452.4	269.85	27%	24,45,344.9	13,48,525.4	354.78	45%

OFFER / SOLD QUANTITY & AVERAGE PRICE													
CTC	THIS SALE				LAST SALE				TO DATE				
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2020-21	3118318.2	2760968.2	183.73	11%	2864721.4	2497980.8	186.03	13%	70943993.9	52464017.9	233.72	26%	
2019-20	3000869.6	2120857.4	141.04	29%	3970292.6	2692042.9	149.37	32%	101768903.2	73448383.5	159.29	28%	
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2020-21	1121621.5	921558.6	182.69	18%	1221266.0	1007899.8	189.56	17%	29543177.1	22142879.1	246.24	25%	
2019-20	751067.2	580290.0	153.21	23%	1104116.5	877912.5	163.86	20%	36606843.0	27815523.8	172.99	24%	
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2020-21	1027382.5	944678.2	215.74	8%	1109518.3	1002336.7	220.06	10%	31692040.8	26629315.1	263.45	16%	
2019-20	1111610.6	771806.8	181.00	31%	1204250.1	890262.0	183.66	26%	40623029.6	32957390.8	223.88	19%	
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2020-21	66811.6	52216.2	252.98	22%	70031.8	51452.4	269.85	27%	2445344.9	1348525.4	354.78	45%	
2019-20	51940.8	18823.2	234.53	64%	61042.0	22249.4	192.46	64%	3176963.9	1857597.9	331.35	42%	
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2020-21	5334133.8	4679421.2	190.76	12%	5265537.5	4559669.7	195.24	13%	134624556.7	102584737.6	245.73	24%	
2019-20	4915488.2	3491777.4	152.40	29%	6339701.2	4482466.8	159.23	29%	182175739.8	136078895.9	180.08	25%	

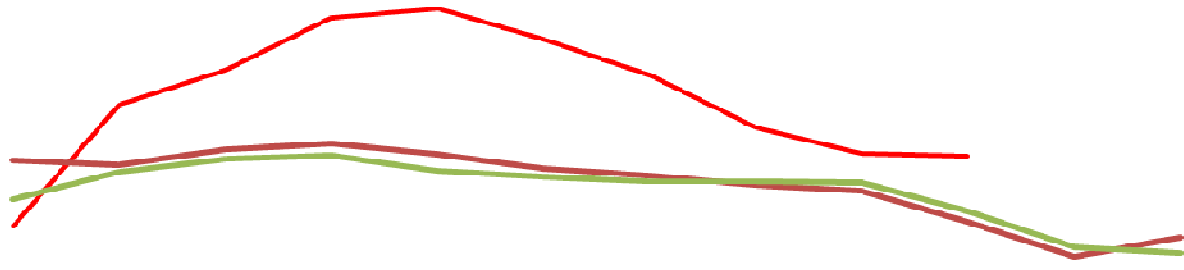
PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 01			2020/21		UP TO SALE 01			
	SALE 01	SALE 52	2020/21	2019/20	2018/19	SALE 01	SALE 52	2020/21	2019/20	2018/19	
	BELOW 160	40.65	38.06	17.68	51.70	55.92	37.95	35.37	13.69	45.00	41.65
BETWEEN 160.00-179.99	20.36	17.46	8.93	12.42	15.63	18.92	16.63	9.26	11.25	13.50	
BETWEEN 180.00-199.99	10.73	12.01	7.62	12.76	12.53	13.13	12.80	7.82	8.40	14.14	
BETWEEN 200.00-219.99	8.63	9.09	8.48	10.86	8.03	6.66	10.31	8.19	9.68	17.02	
BETWEEN 220.00-139.99	7.46	9.49	12.90	6.53	3.95	5.49	6.31	9.17	13.97	10.98	
BETWEEN 240.00-259.99	4.01	4.88	10.02	2.71	1.74	10.68	8.14	10.30	9.86	2.02	
BETWEEN 260.00-279.99	2.41	2.58	9.25	1.29	0.92	2.31	1.70	8.66	1.43	0.51	
ABOVE 280	5.76	6.43	25.13	1.72	1.28	4.85	8.74	32.91	0.42	0.20	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 01			% OF TEAS SOLD	2020/21		UP TO SALE 01
	SALE 01	SALE 52	2020/21	2019/20	2018/19		SALE 01	SALE 52	2020/21
	BELOW 200	29.38	24.82	13.09	29.17		31.79	BELOW 300.00	62.45
BETWEEN 200.00-219.99	9.31	9.14	4.29	11.64	20.73	BETWEEN 301.00-400.99	24.59	28.42	10.52
BETWEEN 220.00-239.99	24.05	22.00	11.23	15.42	21.94	BETWEEN 401.00-500.99	10.18	10.13	11.00
BETWEEN 240.00-259.99	28.70	33.27	19.11	14.18	12.04	BETWEEN 501.00-600.99	1.36	3.09	7.70
BETWEEN 260.00-279.99	6.47	8.48	13.83	12.74	7.33	BETWEEN 601.00-700.99	0.75	3.15	13.74
ABOVE 280	2.10	2.29	38.46	16.86	6.17	ABOVE 701.00	0.67	0.37	6.55

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
02	83359	38639	1767	28687	152452	102771	55848	1579	28589	188787	-19412	-17209	188	98	-36335
03	72938	38440	2766	22453	136597	106035	50770	843	30451	188099	-33097	-12330	1923	-7998	-51502
04	80362	24451	1052	27220	133085	77770	58043	735	24210	160758	2592	-33592	317	3010	-27673
05	73000	17718	776	27008	118502	73520	45900	635	22166	142221	-520	-28182	141	4842	-23719
TOTAL	309659	119248	6361	105368	540636	360096	210561	3792	105416	679865	-50437	-91313	2569	-48	-139229

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.76		
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 01

	CTC LEAF			DUST				TOTAL			
	SALE 01										
OFFER	31,18,337.0 Kgs			11,27,600.6 Kgs				42,45,937.6 Kgs			
SOLD	27,61,327.2 Kgs			9,22,174.4 Kgs				36,83,501.6 Kgs			
SOLD %	89%			82%				87%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	7,83,637.4	201.71	28%	N.India	1,86,421.2	189.08	20%	W.India	9,41,783.6	199.98	26%
Local	5,34,460.0	180.78	19%	W.India	1,58,146.2	191.44	17%	Local	6,27,943.0	175.02	17%
N.India	3,36,394.6	190.06	12%	HUL	1,36,019.0	227.79	15%	N.India	5,22,815.8	189.71	14%
HUL	2,23,486.4	185.60	8%	S.India	1,18,844.2	162.13	13%	HUL	3,59,505.4	201.56	10%
TCPL	2,14,915.6	148.66	8%	Local	93,483.0	142.07	10%	Exports	2,94,420.2	170.06	8%
Exports	2,12,188.8	173.37	8%	Others	88,687.0	200.49	10%	TCPL	2,58,294.2	147.41	7%
Others	1,67,675.2	193.67	6%	Exports	82,231.4	161.52	9%	Others	2,56,362.2	196.03	7%
WI.Pack	1,16,963.6	166.17	4%	TCPL	43,378.6	141.18	5%	S.India	1,44,496.0	162.69	4%
Packeteers	75,455.6	142.30	3%	NI.Pack	7,505.4	118.23	1%	WI.Pack	1,23,586.2	166.00	3%
NI.Pack	70,498.2	164.72	3%	WI.Pack	6,622.6	163.04	1%	NI.Pack	78,003.6	160.25	2%
S.India	25,651.8	165.31	1%	C.India	835.8	378.00	0%	Packeteers	75,455.6	142.30	2%
			0%				0%	C.India	835.8	378.00	0%
Grand Total	27,61,327.2	183.73	100%	TOTAL	9,22,174.4	182.75	100%	TOTAL	36,83,501.6	183.48	100%

	ORTHODOX			DARJEELING			
	SALE 01						
OFFER	10,27,953.1 Kgs			66,811.6 Kgs			
SOLD	9,44,769.1 Kgs			52,399.0 Kgs			
SOLD %	92%			78%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,15,736.8	210.82	33%	Local	37,055.4	213.85	71%
Others	1,79,778.6	225.45	19%	Exports	9,326.4	338.18	18%
N.India	1,10,511.7	226.49	12%	Others	3,187.2	334.72	6%
Other Exports	1,06,029.0	208.39	11%	W.India	1,082.4	410.86	2%
W.India	78,228.1	193.31	8%	N.India	716.0	355.47	1%
Local	77,663.5	212.26	8%	Domestic	407.0	555.58	1%
Domestic	25,520.0	233.82	3%	C.India	378.2	277.15	1%
CIS	22,591.5	237.08	2%	Packeteers	246.4	333.00	0%
Exports	16,014.4	222.89	2%				
S.India	12,695.5	247.62	1%				
			0%				
			0%				
TOTAL	9,44,769.1	215.78	100%	TOTAL	52,399.0	253.01	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 01

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	494858	377.29	609529	291.61
DOOMUR DULLUNG	361402	368.53	493774	260.60
HOOKHMOL	328782	361.20	370874	267.05
HAJUA	307223	360.15	366163	225.94
MOKRUNG	498171	356.61	505323	262.19
GATOONGA	830028	346.52	993030	248.05
KHOOMTAIE 'A'	150184	338.74	159388	206.96
BEHUBOR	110917	335.22	0	0.00
KOTALGOORIE	236725	332.67	204365	233.74
DUBBA	186626	332.59	9809	121.46
GELAKEY	109792	331.61	129476	237.64
BISHNUPRIYAPREMIUM	89462	326.37	56791	242.25
SOTAI	117319	323.98	201887	230.86
DEHA	328813	321.65	284778	239.84
DUFLATING	370472	321.36	671984	248.22
UDAYAN	61916	320.52	111736	230.91
SALKATHONI	599696	320.45	814773	215.25
MOHOKUTIE	196521	320.30	168269	223.41
LUKWAH	792256	316.59	937060	238.66
BANAMALIE	170414	316.56	220042	245.36
MACKEYPORE	228632	313.70	194246	205.60
NAMROOP	695171	313.54	390663	202.71
BAMON POOKRIE	33655	313.40	24252	148.36
KHARIKATIA	467103	312.81	409679	245.11
CINNATOLLIH	40893	312.10	1704	185.71

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 01

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	404573	292.17	397293	229.54
GULMA	834121	287.84	985373	214.63
GHATIA ROYAL	458158	283.20	568230	230.63
JITI	749713	273.50	1047596	193.51
ANANDAPURROYAL	236576	271.59	163352	200.55
BARADIGHI	688196	271.04	748122	212.56
ETHELBARIBEST	57532	268.63	3993	205.21
CHULSA	462891	268.62	387549	173.92
HOPE	617578	267.97	520605	190.55
KUMARGRAM	713526	267.08	741022	198.03
RYDAK	822018	264.25	873154	208.19
PAHARGOOMIAH	834758	263.61	1111348	224.02
MAUSAM	316090	263.53	509718	167.70
BINAGURI	1116157	263.36	1252883	206.09
NOWERA NUDDY	444339	260.05	496240	196.30
KURTI	364852	258.18	454919	194.72
CHALOUNI	448228	257.14	586879	177.51
RAIMOHAN	167790	256.16	187333	192.97
MATRI GOLD	375820	255.74	499463	189.05
YANGTONGGOLD	46908	253.85	0	0.00
SAMSINGGOLD	62219	253.67	81849	141.97
DALGAON	936679	253.57	816072	209.98
NEW DOOARS	589427	253.01	853876	180.09
ARYAMAN SPECIAL	177174	251.73	206946	164.09
CHENGMARI	564725	251.39	334337	170.64
N.B:- Siliguri data upto sale 52 2020				

* Above 25,000 Kgs.